UNITED WE WIN

United Way of the Coastal Bend

Annual Report 2016 - 2017

GIVE. ADVOCATE. VOLUNTEER.
It is the mission of United Way of the Coastal Bend to improve lives by mobilizing the caring power of the community.

This has been a momentous year! We celebrated our 80th anniversary and hosted a ribbon cutting ceremony after moving into our own building, a move that’s had a positive effect on our bottom line. As we look back on 2017, we reflect on the work we’ve done to improve the quality of life for our friends and neighbors.

United Way of the Coastal Bend’s dedication to local, long-lasting improvement in the areas of Education, Health and Financial Stability is as strong as ever. Donations made to our Community Investment Fund were directed toward our region’s greatest needs within each of those three pillars. Together, in the 2016-2017 fiscal year, we helped more than 130,000 individuals.

We’re increasing high school graduation rates and giving children the support they need to be ready for kindergarten, helping families become financially stable, providing our friends and neighbors a safe place to live and increasing access to necessary healthcare services.

The needs of those who live in our service area have only increased after the Coastal Bend suffered a direct hit from Hurricane Harvey in late August 2017. It’s time to roll up our sleeves and give 2018 our best.

With your continued support, United Way of the Coastal Bend will help day in and day out, year after year, to bolster our communities and improve lives for everyone.

Sincerely,

Catrina Wilson
President & CEO
United Way of the Coastal Bend

Robert L. Barger, Chair-Elect
Plant Manager
Chemours

The United Way of the Coastal Bend Disaster Relief Fund fell outside of the 2016-2017 fiscal year, so it is not included in this report.
2016-2017 Board of Directors

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Catrina Wilson
President & CEO
United Way of the Coastal Bend
## What We Measured

<table>
<thead>
<tr>
<th>Strategy: Increase school readiness for children ages 0-5</th>
<th>Goal</th>
<th>Result</th>
<th># Served</th>
</tr>
</thead>
<tbody>
<tr>
<td>Measure: Children were developmentally ready to enter school</td>
<td>90%</td>
<td>87%</td>
<td>765</td>
</tr>
<tr>
<td>Strategy: Enhance early grade literacy (grades K-3)</td>
<td>Goal</td>
<td>Result</td>
<td># Served</td>
</tr>
<tr>
<td>Measure: Students maintained at least a C average in reading</td>
<td>90%</td>
<td>91%</td>
<td>189</td>
</tr>
<tr>
<td>Strategy: Ensure students are on track (grades 4-6)</td>
<td>Goal</td>
<td>Result</td>
<td># Served</td>
</tr>
<tr>
<td>Measure: Students performed at grade level in math and reading</td>
<td>90%</td>
<td>87%</td>
<td>190</td>
</tr>
<tr>
<td>Strategy: Increase leadership and life skills for youth (grades 4-12)</td>
<td>Goal</td>
<td>Result</td>
<td># Served</td>
</tr>
<tr>
<td>Measure: Participating youth developed social interpersonal and leadership skills</td>
<td>90%</td>
<td>87%</td>
<td>6,599</td>
</tr>
</tbody>
</table>

Success By 6 is a community partnership focused on improving school readiness and promoting change through collaboration with area school districts, child development centers, community organizations, local government and others. Success By 6 promotes the healthy development of children through age five by leveraging resources and increasing opportunities to be better prepared for their education.

Operation Supply Our Students (S.O.S.) is a community collaboration designed to ensure children have the necessary tools to succeed the first day of school.

Learn more about Operation S.O.S. on page 8.
Health

Goal: Increase the number of healthy youth and adults in the Coastal Bend

What We Measured

<table>
<thead>
<tr>
<th>Strategy: Increase access to physical and mental healthcare</th>
<th>Goal</th>
<th>Result</th>
<th># Served</th>
</tr>
</thead>
<tbody>
<tr>
<td>(free or low-cost)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Measure: Adults and children received physical or</td>
<td>87%</td>
<td>90%</td>
<td>37,908</td>
</tr>
<tr>
<td>mental healthcare</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Strategy: Decrease unhealthy behaviors such as alcohol and chemical dependency</th>
<th>Goal</th>
<th>Result</th>
<th># Served</th>
</tr>
</thead>
<tbody>
<tr>
<td>Measure: Individuals reported increased knowledge of unhealthy behaviors and methods to change/alter them</td>
<td>86%</td>
<td>86%</td>
<td>1,277</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Strategy: Increase youth knowledge of nutrition and healthy activities</th>
<th>Goal</th>
<th>Result</th>
<th># Served</th>
</tr>
</thead>
<tbody>
<tr>
<td>Measure: Youth reported increased knowledge of healthy nutrition and physical activity</td>
<td>92%</td>
<td>90%</td>
<td>597</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Strategy: Increase safety for victims of violence</th>
<th>Goal</th>
<th>Result</th>
<th># Served</th>
</tr>
</thead>
<tbody>
<tr>
<td>Measure: Victims of violence reported increased safety</td>
<td>99%</td>
<td>100%</td>
<td>3,345</td>
</tr>
</tbody>
</table>

FamilyWize partners with United Way of the Coastal Bend, helping Coastal Bend residents save on prescription costs regardless of coverage or lack of health insurance.
Financial Stability

Goal: Increase the number of financially stable families in the Coastal Bend

What We Measured

<table>
<thead>
<tr>
<th>Strategy</th>
<th>Goal</th>
<th>Result</th>
<th># Served</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individuals and families are connected to support services that reduce barriers to achieving financial stability</td>
<td>90%</td>
<td>79%</td>
<td>80,107</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Strategy</th>
<th>Measure: Individuals and families received support services toward regaining financial stability</th>
<th>Goal</th>
<th>Result</th>
<th># Served</th>
</tr>
</thead>
<tbody>
<tr>
<td>Increase income through job training and placement</td>
<td>Individuals completed job training and obtained employment</td>
<td>70%</td>
<td>87%</td>
<td>663</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Strategy</th>
<th>Measure: Number of returns filed</th>
<th>Goal</th>
<th>Result</th>
</tr>
</thead>
<tbody>
<tr>
<td>Increase income through Volunteer Income Tax Assistance</td>
<td>Number of returns filed</td>
<td>3,850</td>
<td>3,592</td>
</tr>
</tbody>
</table>

The Volunteer Income Tax Assistance coalition brings together organizations and volunteers to provide free tax preparation and e-filing for low-to-moderate income taxpayers with a focus on available tax credits.

During the 2017 tax season, the VITA project filed 3,592 returns, bringing $5,141,991 back to taxpayers in the Coastal Bend.
Financial Highlights

July 1, 2016 - June 30, 2017

Revenue Snapshot

Direct Public Support contributions are gifts and bequests received directly from the public.

Combined Federal Campaign (CFC) and State Employee Charitable Campaign (SECC) are workplace giving programs for federal and state employees.

Other Income consists of earnings on investments and other small non-recurring revenues.

Special Events and fundraisers are conducted throughout the year by United Way of the Coastal Bend and numerous companies.

Government and Private Grants are awards provided to United Way of the Coastal Bend to support specific initiatives.

Expense Snapshot

Community Impact funds benefit programs and initiatives to advance United Way of the Coastal Bend’s goal of lasting change in the areas of Education, Health and Financial Stability.

Management & General expenditures provide support to the Fund Development and Community Impact activities.

Fund Development expenditures support the fundraising activities of United Way of the Coastal Bend.
Special Events

Operation Supply Our Students

More than 7,000 Coastal Bend students served

Thank you to our partners, H-E-B and KRIS 6 News, and our enthusiastic volunteers

SCHOOL DISTRICTS SERVED

Aransas Pass    Sinton
Corpus Christi  San Diego
West Oso        Brooks County
Kingsville      Taft
Flour Bluff     Orange Grove
Gregory-Portland Bishop Consolidated
Beeville        Banquete
Robstown        Odem-Edroy
Calallen        George West
Tuloso-Midway   Three Rivers
Ingleside       Ricardo
Alice           Ben Bolt-Palito Blanco
Mathis          Benavides

Skidmore-Tynan
Pettus
Port Aransas
Driscoll
Premont
Agua Dulce
Riviera
Pawnee
London
Ramirez Common School District
Sarita

23rd Annual Golf Classic

United Way of the Coastal Bend hosted the 23rd Annual Golf Classic on October 26th at the Corpus Christi Country Club.

A grand total of 208 players played 18 holes and enjoyed food such as fried ribs and bacon-wrapped shrimp.

We raised $88,489 for our Community Investment Fund, thanks to our sponsors, volunteers and generous participants.

Caller-Times Children’s Christmas Appeal

The Caller-Times Children’s Christmas Appeal is a decades-long partnership that ensures children served by various health and human service agencies are provided basic needs and gifts at Christmas time.

In December 2016, the Caller-Times Children’s Christmas Appeal served 3,716 children in the Coastal Bend.
Volunteers

This level of community impact is made possible only when we all work together. In the 2016-2017 fiscal year, 483 dedicated volunteers spent **11,791 hours** helping us achieve our goals. Their time and effort translates to **$277,801**.

Projects and activities included:

- Serve on grant application review panels
- Providing free tax preparation for low-to-moderate income individuals and families
- Annual Campaign leadership and fundraising
- Collect and organize school supplies
2016-2017 United Way Corporate Gifts

Thank you to the following companies for contributing $1,000 or more to the 2016-2017 United Way of the Coastal Bend Campaign. These companies make giving back to the community a part of their corporate culture.

AEP Texas  
AT&T Texas  
Bank of America Charitable Foundation  
Turner Industries  
Big Red 7 Up Bottling Company of South Texas  
Centene Corporation Superior Health  
Charter Bank  
Chemours  
CITGO Corpus Christi Refinery  
CST Brands, Inc. Corner Stores  
Dr Pepper/Snapple Group  
Eli Lilly and Company  
Enterprise Rent-A-Car  
EOG Resources, Inc.  
Fluor Global Services  
Freese and Nichols, Inc.  
Frost Bank  
GE Water and Process Technology  
Health by Design Management, LP  
H-E-B Gulf Coast Region  
Hoegemeyer’s BarBeQue  
HOLT CAT  
Intel Corporation  
LyondellBasell  
Macy’s  
NuStar LP  
Occidental Chemical Corporation  
OXEA Bishop LLC  
Pfizer, Inc.  
Port Corpus Christi  
SouthTrust Bank  
Spectra Energy  
Target  
Union Pacific Foundation  
United Parcel Service  
Valero Asphalt  
Valero Bill Greehey Refineries  
Valero Three Rivers Refinery  
Wal-Mart Stores - Coastal Bend  
Zachry Group

2016-2017 United Way Special Events

The following companies coordinated special events, which raised funds for the 2016-2017 United Way of the Coastal Bend campaign.

Big Red 7 Up Bottling Company of South Texas  
Chemours  
CITGO Corpus Christi Refinery  
Corpus Christi Caller-Times  
Scott Electric Company  
Valero Three Rivers Refinery  
Zachry Group
The following companies coordinated workplace giving campaigns, which allowed individuals to give to United Way of the Coastal Bend throughout the year.

Abbott Laboratories
Acadian Ambulance Service
AEP Texas
Amistad Community Health Center
Andersen Corporation Andersen Windows
AT&T Texas
Bank of America Corporate
BAY, LTD.
BBVA Compass
Best Buy #235
Big Brothers Big Sisters of South Texas
Big Red 7 Up Bottling Company of South Texas
Black & Veatch
Boeing Company
Boy Scouts of America, South Texas Council
Boys & Girls Club of Beeville
Boys & Girls Club of the Coastal Bend
Boys & Girls Club of Alice
Calallen ISD
Catholic Charities of Corpus Christi, Inc.
Centene Corporation Superior Health
Centerpoint Energy
CenturyLink
Charlie's Place Recovery Center
Charter Bank
Chemours
Christus Spohn Family Health Center Northside
Christus Spohn Shared Services
CIGNA
Cindy Boudloche, Trustee
CITGO Corpus Christi Refinery
Citigroup
City of Corpus Christi
City of George West
City of Kingsville
City of Portland
City of Robstown - Utilities
Coastal Bend Council of Governments

Collier, Johnson & Woods, P.C.
Comcast - The Ortiz Center
Corpus Christi Caller-Times
Corpus Christi ISD
Corpus Christi Literacy Council
Corpus Christi Medical Center
Corpus Christi Metro Ministries
Corpus Christi Regional Economic Development Corporation
Corpus Christi Retired Teachers Association
Crow Insurance Agency
CSL Plasma Services
CST Brands, Inc. Corner Stores
Delta Air Lines, Inc.
Dillard's Department Store #738
Diocese of Corpus Christi
Dixie Iron Works, Inc. MSI
Dove, Thompson and Company, P.C., C.P.A.
Driscoll Children's Hospital
Ecolab
Education Service Center - Region 2
Eli Lilly and Company
Energy Future Holdings Corporation
Enterprise Rent-A-Car
EOG Resources
ExxonMobil KRGP
Family Counseling Service
FedEx
Fluor Global Services
Freese and Nichols, Inc.
Frost Bank
GE Water and Process Technology
Girl Scouts of Greater South Texas
Goodwill Industries of South Texas
Greenwood-Molina Children's Center
Grunwald Printing Company
H&R Block
Hagemeyer North America
2016-2017 United Way Workplace Campaigns

Harland Clarke
Health Care Service Corporation
H-E-B Gulf Coast Region
HOLT CAT
Housing Authority of Corpus Christi
Howard Energy Partners
IBM Corporation
INEOS Nitriles
Ingleside ISD
Intel Corporation
International Bank of Commerce
J. M. Davidson, Inc.
JC Penny Company, Inc. 1330-0
Johnson & Johnson
Kleberg Bank
Kleberg County Employees
KRIS Communications
La Quinta Inn #477
LabCorp
Live Oak County Child Welfare, Inc.
Live Oak County Employees
London ISD
Lowe's #1825
LyondellBasell
Macy's
Magellan Midstream Partners
Manpower Group
Mary McLeod Bethune Early Child Development Nursery, Inc.
McKeon Defense Group
Methodist Health Care Ministries
Mission of Mercy
Morgan Stanley
Nationwide
Neighborhood Centers of Corpus Christi
Nueces County
NuStar, LP
Occidental Chemical Corporation
OXEA Bishop, LLC
Pfizer, Inc.
Plains Capital Bank
Port Corpus Christi
Progressive Casualty Insurance Company
Raytheon Charitable Giving
Ricoh USA, Inc.
Robstown ISD
Schumacher Clinical Partners
Scott Electric Company
Security Service Federal Credit Union
SECURUS Technologies, Inc.
South Texas Water Authority
SouthTrust Bank
Southwest Research Institute
Spectra Energy
Synergy Federal Credit Union
Talen Energy
Target #335
TD Bank
Texas Bridge Credit Union
The Council on Alcohol & Drug Abuse - Coastal Bend
The Hartford
The Salvation Army, Corpus Christi
Theis Distributing Company, Inc.
Turner Industries Group
U.S. Bank
Union Pacific Railroad Resources
United HealthCare Group
United Parcel Service
United Way of the Coastal Bend
Valero Asphalt
Valero Bill Greehey Refineries
Valero Three Rivers Refinery
ValueBank
Walgreen's #4424
Wal-Mart Stores - Coastal Bend
Wells Fargo - Corpus Christi
Wesley Community Center
Williams WPC-I, Inc.
Women's Shelter of South Texas
WorkForce Solutions of the Coastal Bend
YMCA of the Coastal Bend
YWCA of Corpus Christi
ZWCA of Corpus Christi
Zachry Group
Leadership Giving

Leadership giving contributions are essential to United Way of the Coastal Bend. These generous donors provide a significant amount of the money invested in our community to ensure local families have the building blocks of a good life: Education, Health and Financial Stability.

If any errors or omissions are found, please contact our United Way office so we can extend our apologies and make corrections for the future. Thank you.

Platinum Circle
Robert and Brenda Barger
Novia and Ross Harris

Gold Circle
Chris Abshire
Victor Aguirre
Aimee Almaraz
Jose Almaraz
Ivan Alvarez
Mark Arguelles
Renée Atkins
Libby Avery and Charles Kaffie
Mark Barriger
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Steve and Donna Clawson
Joe Crawford, Jr.
Adrian Davidson
Jeffrey Davis
Norman P. Duperron
Larry R. Elizondo, Sr.
James L. Faught
Joseph B. Fleck

Donors Who Have Given $5,000+
Art Klein
Dennis Payne
Shane Alan Steffens
Alan and Catrina Wilson

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Trina Martinez
Robert L. McCarty
Clinton McDougal
Walter Francis Mell, Jr.
Glen Merritt
Herbert L. and
Kathryn S. Miller Fund
Kirk Mircovich
Joe Molina
Jeff Nesloney
Ryan Nitzel
Elbert Ocanas, Jr.
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John E. Orendorff
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David Perez, Jr.
Henry Pullin, Jr.
Kenley Rands
Jeff Rapach
Robert J. Reese

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Michael Barnett
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Lyn Barrett
Brian Barron
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James Bateman
Michael G. Bates
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Eduardo Gamez
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Carlos R. Godoy
Wesley O. and Donna Gore
Lee Green
Joe Halbrook
Michael D. Hope
Lauren Hutchins
Steven C. Ingle
Kenny Karl
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Jack Kelly
John Gerald Kelly
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Carl Lundquist
David Magouirk
Trina Martinez
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Walter Francis Mell, Jr.
Glen Merritt
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Kathryn S. Miller Fund
Kirk Mircovich
Joe Molina
Jeff Nesloney
Ryan Nitzel
Elbert Ocanas, Jr.
Kent Oliver
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Brian Paulson
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Kenny Karl
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Robert J. Reese

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Dennis Payne
Shane Alan Steffens
Alan and Catrina Wilson

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Jay Rhynes
James E. Robertson
Reyes Rodriguez
Matt Saathoff
Sam Sanders
Steven J. Schmidt
Yogesh Shah
Lindsey G. Shows
Randal Tatum
David Thompson
Kyle Thompson
Efrain Torres
Jesse Trevino
Debbie Trinidad
C. Michelle and Raul Unda
Candelario Vasquez
Christopher J. Vratil
Steven Woerner
Rocky Ybanez

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Bobby Canales
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David M. Cantu
Joseph Cantu
Marcus Cantu
David A. Carlin
Mike and Betsy Carroll
Sherry Carrillo
Bill Carroll
Erasmio "Moe" Carvajal, Jr.
Jose Casas
Roberto Casas
Joe Castillo
Manuel Castillo
Ismael Castro, Jr.
David Cavallin
Christopher Cavazos
Vincente Cavazos
Mike V. Celaya
MiguエルAngel Centeno
Carlos Chacin
Mark Chan
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Mario Chapa  
Noe Chapa  
Gary Chasak  
Jeremy Chassagne  
Ernest M. Chavez  
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Russell Clanton  
Ken Clark  
Robert Cirilo  
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David Elliot  
Wayne Enderle  
Andy Endres

### Donors Who Have Given $1,000 - $2,499

<table>
<thead>
<tr>
<th>Name</th>
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<th>Name</th>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Robert K. Endres</td>
<td>Roland Escamilla</td>
<td>Dago Gonzalez</td>
<td>Henry M. Gonzalez</td>
</tr>
<tr>
<td>George Escobar, Jr.</td>
<td>Jesse Escobedo</td>
<td>Joe Gonzalez</td>
<td>Johnie Goodman</td>
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<td>Abel Espinoza, Jr.</td>
<td>Robert Esquivel</td>
<td>Dan Graber</td>
<td>Brandt Griffin</td>
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<tr>
<td>Andrew L. Eudey</td>
<td>James Farmer</td>
<td>Todd M. Green</td>
<td>Ray and Nita Gritte</td>
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<tr>
<td>James S. Farnier</td>
<td>Randy Fisher</td>
<td>Barbara Griffin</td>
<td>Kerwin Groom</td>
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<tr>
<td>Domingo Flores</td>
<td>Miguel Flores</td>
<td>Roy L. Gutierrez</td>
<td>Jimmy Guerrero</td>
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<td>Joe Flores</td>
<td>Rudolpho Silva Flores</td>
<td>Ruben Gutierrez</td>
<td>James Lee Guill</td>
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<td>Michelle Flower</td>
<td>Anthony Ford</td>
<td>Denis Guzman</td>
<td>Hectors Gutierrez</td>
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<tr>
<td>Brian Ford</td>
<td>Timothy Ford</td>
<td>Rolando Guzman</td>
<td>Roy L. Gutierrez</td>
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<td>Damien R. Forneris</td>
<td>Charles Foster</td>
<td>Ronald Guzman</td>
<td>Ruben Gutierrez</td>
</tr>
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<td>Jase F. Franklin</td>
<td>Clinton J. Freeman</td>
<td>Jonathan Hadaway</td>
<td>Mike Hadden</td>
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<tr>
<td>Travis French</td>
<td>Alan N. Frucht</td>
<td>Royce Hallcock</td>
<td>Inrasema Haese</td>
</tr>
<tr>
<td>Ruth Gains</td>
<td>James Gaitan</td>
<td>Royce Hallcock</td>
<td>Roys Hallock</td>
</tr>
<tr>
<td>Louis Gaitan</td>
<td>Owen Gallagher</td>
<td>Kenneth Ham</td>
<td>Kenneth Hallock</td>
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